



JTB HAWAII, INC.

HONOLULU

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May 10, 1993

Eddie Brinkman  
Principal Broker  
Alexandra-Zachary Real Estate  
1833 Kalakaua Ave. #411  
Honolulu, Hawaii 96815

Sayoko Burgon  
94-816 Lumiauau St. #KK-102  
Waipahu, Hawaii 96797

Dear Eddie,

Thank you so much! 1988 seems like just yesterday when you helped me buy my first one bedroom aptment. And now through each trade up, we are finally in our dream home. I can't believe we live in a brand new home right off the golf course in Waikele. If it wasn't for you, we would still be renting.

Your help with the "creative" financing really made it happen. And I appreciate the fact that before we signed the contract you showed us what else we could get in other neighborhoods for the same amount of money or even less. It really let us know that we were making the right decision and at the right price.

I really admire the fact that you take it upon yourself to personally get involved from start to finish and take care of all the things from termite inspections to triple checking the documents and always fighting for us. I was prepared to pay that money for the early occupancy, but we never even had to. We lived two weeks rent free!

Eddie, thanks again. I would hightly rcommend anyone who needs real estate help to give you a call.

Sincerely,

Sayoko Burgon