

10 Sept 2012

Edward Brinkman
Doug Davis Realty
3555 Harding Ave #2A
Honolulu, HI 96816

Dear Edward Brinkman:

As a real estate investor, I look for an agency that can provide service a cut above the standard "help you buy (or sell) a house". I want an agency with a team that can transfer my special buying criteria into a search either island wide, or in a specific designated area for properties that offer the profit potential that I am looking for. I also expect that agency to guide and protect my interests as the transaction proceeds to closing. I am pleased to say that your agency has done all of the above for me, and I felt that it was only right that I should acknowledge that a great deal of my success since I started investing in Hawaii in the past 4 years has been a direct result of my selecting Doug Davis Realty, managed/directed by Eddie Brinkman, as my agency of choice.

From my first purchase in August of 2009 of a condo in Makaha Surfside, to my latest one of a house at 84-510 Farrington Hwy in Makaha, your agency has guided me through the purchase of eleven (11!) investment properties, five of which he also helped me sell at a considerable profit, and the remaining six I am holding for cash flow to supplement (actually, to surpass), my retirement pension income. So much for those who say you can't cash flow in Hawaii--when you're working with the right agency, and the right agent, you can!

I have also had occasion to ask your staff for professional opinion as to certain legal matters associated with a couple of my transactions, and they have always provided prompt and accurate (according to my attorney) advice and guidance. And on occasions when my investment opportunities exceeded my cash reserves, your agency has even been able to direct me to sources of capital that enabled me to take advantage of these great deals.

I have recommended your services to several of my fellow investors, as well as to some friends looking to buy or sell their homes, and my feedback has always been positive. So I felt it appropriate to take a few minutes and express my appreciation for your excellent professional service that you have provided to me and the clients that I have referred to you.

Mahalo and thank you once again for your service.

William R. Harvey

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